



Marketing Bulletin

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Electronic Waste Recycling Fees on Computer Monitors and Terminals

California Sales Only

Dear Alpha Micro Dealer:

A new California state law aimed at helping safely recycle video display devices that contain hazardous materials came into effect beginning January 1, 2005 (Senate Bill 50, Stats. 2004, ch. 863). Under this new law, if you make retail sales (including leases) of new or refurbished monitors, terminals, or other video display devices, you *must* collect a new electronic waste recycling fee. Penalties for not collecting the fee can be as high as \$5,000 per sale or lease.

The following products that are sold by Alpha Micro pertain to this new law:

<u>Part Number</u>	<u>Description</u>	<u>Electronic Waste Recycling Fee</u>
PDB-00065-10	AM-65 Green Terminal-110/220V U.S. Kbd. - RS232 only <i>(1-year return to factory warranty only)</i>	\$ 6
PDU-00065-10	Remanufactured AM-65 Green Terminal, U.S. Kbd. <i>(6-month return to factory warranty only, subject to availability)</i>	\$ 6
PDB-00080-01	AM-80 Thin-Client Terminal, 200 MHz, no web browser including US 104 key Keyboard & 15" LCD Color Flat Panel Screen	\$ 8
PDB-00080-11	AM-80 Thin-Client Terminal, 300 MHz, with web browser including US 104 key Keyboard & 15" LCD Color Flat Panel Screen	\$ 8
PDB-00080-21	AM-80 Thin-Client Terminal with web browser including US 104 key Keyboard & 15" LCD Color Flat Panel Screen	\$ 8
PRB-00311-00	15" LCD monitor	\$ 8
SBC-08000-01	AM-8000 System, Deskside Chassis	\$ 8

“Retail Sales” are defined as sales where the customer is the ultimate end user of the product. Accordingly, Alpha Micro will be charging this fee on the above products (and any future products containing video display devices) that are sold to dealers for in-house use. The charge will appear on a separate sales order that references the sales order containing the specific video display device.

Dealers reselling the above products to end users in California are required to charge their customers this Electronic Waste Recycling Fee, and pay the California State Board of Equalization on a quarterly basis, with the first payment due the State by April 30, 2005. For additional details on this State program, consult the following web-site: <http://www.boe.ca.gov/sptaxprog/ewaste.htm>.