

AMB2005-04

March 16, 2005

TrueGUI™ Dealer Meeting Update

Only 60 Days Until Your AMOS® Application Can Have A Windows® Front End

Dear Alpha Micro Dealer:

Mark your calendars: The *TrueGUI* Dealer Meeting will be held May 16 – May 20 at the Wyndham Orange County Hotel in Costa Mesa, CA.

The Wyndham is one of the most memorable hotels in Orange County. It is located on a private lake, and is within walking distance of South Coast Plaza, a shopping mall, and numerous restaurants. Your spouse or significant other will have plenty to do. Parking is free (unusual for this area), and we have been guaranteed a special discounted room rate of \$119 per night. The hotel operates a free shuttle bus to and from the John Wayne/Orange County Airport, so you don't really even need a car. To reserve your room, please call Stephanie Jernigan at the Wyndham at (714) 442-8606, and tell her that you are with the Alpha Micro group.

We recommend that before you call to reserve your room, go to www.wyndham.com and sign up for the "By Request" program. This will give you a free welcome amenity such as a cheese plate, plus airline frequent flyer miles. Then give Stephanie your By Request number.

The first day of the meeting will consist of an introduction to *TrueGUI* and other new Alpha Micro products in the morning, followed by a seminar where we will walk you through the conversion of an existing text-based AlphaBASIC application into *TrueGUI*. Monday afternoon and the rest of the week, you will be working on upgrading one (or more) of your own programs into *TrueGUI*.

We recommend that you plan on staying at least through the end of Wednesday. ***If you are willing to commit to staying through the end of Friday, we guarantee that you will leave with at least one of your mid-level complexity screens converted to GUI. We urge you to make this commitment; we must all develop GUI programming skills in order to prosper in the future.*** Because many dealers have told us that they cannot stay the entire week, we may relocate to our conference facility at Alpha Micro on Thursday and Friday, rather than continue to rent the hotel space for just a few people.

Alpha Micro will supply:

- An temporary Eagle 800LC™ system for each dealer to use during the week
- A removable hard drive in the Eagle that you can take with you each night for security.
- Breakfast, lunch, and beverages throughout the day

- A high speed Internet connection so you can check e-mail and exchange files with your office systems.

You will need to bring:

- Laptop(s) running Windows XP Professional®
- Visual C++ 2005® and Visual Basic 2005® installed on each laptop. You can presently download beta versions from: <http://lab.msdn.microsoft.com/vs2005/>. Earlier versions of Visual Studio may not work and are not recommended or supported.
- AlphaLAN®, ZTERM, or another terminal emulator on each laptop
- A copy of your source code, and any other supporting software and PIC code(s). It may be convenient to bring a complete backup of at least your DSK0:.

Please fill out and fax back the accompanying form, so that we may prepare equipment that meets your needs.

If, for some reason, you do not bring your own application software source code to work on during the meeting, we will show you details of an example application we have converted, so you can see first hand just how easy *TrueGUI* conversion is. However, we urge you to bring your own software to get maximum benefit from the meeting. In any case, please fill out the attached form so we know just how much equipment to prepare.

Let us know if there is anything we can provide to make this meeting more productive for you. We'll see you at the Wyndham on May 16!

Alpha Microsystems

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TrueGUI™ VAR Meeting

Equipment Information Sheet

All TrueGUI VAR meeting attendees who bring their application software source code to work on will be provided with a temporary Eagle 800LC. In order for Alpha Micro to customize the system to meet your needs, please fill out the following information.

Even if you do not plan to bring your application software source code to work on, please fill out this form indicating no equipment requirements and fax it back to us.

Attendee's Name(s): _____

VAR Name: _____

Address: _____

City, State, Zip: _____

Equipment Considerations:

SSD Number Desired: _____

Software Backup Media: _____

(What media is your source code contained on (CD, 1/4" tape cartridge (specify type), etc.?)

Canned Software Needed: _____

(Metropolis™, Multi™, SuperVUE™, etc. NOT already on your backup media)

Other Special Requirements: _____

**Please FAX this form to
Order Administration, FAX number (949) 250-5870**